

Preliminary Worldwide PC Vendor Unit Shipment Estimates for 3Q12 (Units)

| Company | 3Q12 Shipments | 3Q12 Market Share (%) | 3Q11 Shipments | 3Q11 Market Share (%) | 3Q12-3Q11 Growth (%) |
|------------|----------------|-----------------------|----------------|-----------------------|----------------------|
| Lenovo | 13,767,976 | 15.7 | 12,536,756 | 13.1 | 9.8 |
| HP | 13,550,761 | 15.5 | 16,217,987 | 17.0 | -16.4 |
| Dell | 9,216,638 | 10.5 | 10,676,513 | 11.2 | -13.7 |
| Acer Group | 8,633,267 | 9.9 | 9,616,572 | 10.1 | -10.2 |
| ASUS | 6,380,690 | 7.3 | 5,708,807 | 6.0 | 11.8 |
| Others | 35,954,748 | 41.1 | 40,683,666 | 42.6 | -11.6 |
| Total | 87,504,080 | 100.0 | 95,440,301 | 100.0 | -8.3 |

Note: Data includes desk-based PCs and mobile PCs, including mini-notebooks but not media tablets such as the iPad.

Source: Gartner (October 2012)

Top 5 Vendors, Worldwide PC Shipments, Third Quarter 2012

| Vendor | 3Q12 Shipments | 3Q12 Market Share | 3Q11 Shipments | 3Q11 Market Share | 3Q12/3Q11 Growth |
|---------------|----------------|-------------------|----------------|-------------------|------------------|
| 1. HP | 13,946 | 15.9% | 16,679 | 17.4% | -16.4% |
| 2. Lenovo | 13,824 | 15.7% | 12,543 | 13.1% | 10.2% |
| 3. Dell | 9,499 | 10.8% | 11,039 | 11.5% | -14.0% |
| 4. Acer Group | 8,414 | 9.6% | 9,307 | 9.7% | -9.6% |
| 5. ASUS | 6,381 | 7.3% | 5,798 | 6.0% | 10.0% |
| Others | 35,732 | 40.7% | 40,714 | 42.4% | -12.2% |
| | | | | | |
| All Vendors | 87,795 | 100.0% | 96,080 | 100.0% | -8.6% |

Source: IDC Worldwide Quarterly PC Tracker, October 10, 2012 (Preliminary) (unit shipments in thousands)